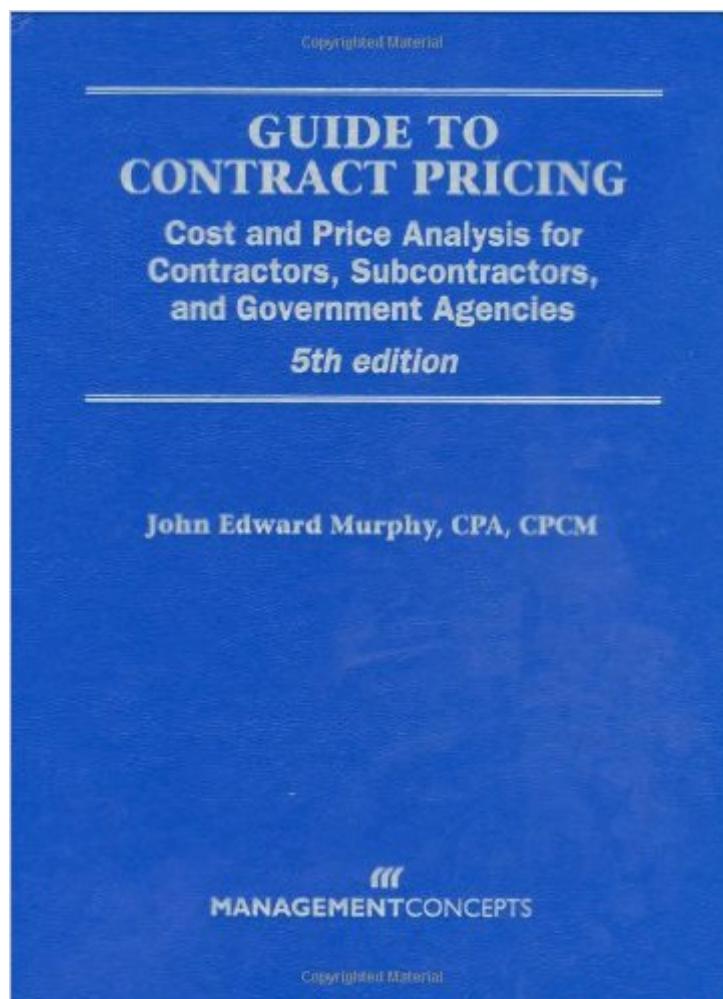


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# Guide To Contract Pricing: Cost And Price Analysis For Contractors, Subcontractors, And Government Agencies, 5th Edition



## **Synopsis**

This master reference in its fifth edition contains everything you need to know about government pricing rules and regulations in one easy-to-use volume. Guide to Contract Pricing: Cost and Price Analysis for Contractors, Subcontractors, and Government Agencies, 5th Edition, explains how the government conducts business and walks you through every step of the contracting process. This fully updated edition includes a new chapter on the role of auditors and contract pricing as well as five new detailed appendices. A CD-ROM provides sample forms, templates, and tools to facilitate the cost and price analysis process. Contents: Basic Pricing Policy and Concepts Contracting Methods and Contract Types: Pricing Implications Price Analysis Cost Principles and Cost Classifications Obtaining Cost or Pricing Data Analysis of Direct Labor Costs Analysis of Direct Material and Other Direct Costs Analysis of Indirect Costs Facilities Capital Cost of Money Profit or Fee Determination Pricing Equitable Adjustments for Contract Changes Contract Pricing: The Role of Auditors

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## **Customer Reviews**

BEWARE...unless i'm having an issue with my computer using this specific kindle book. It's not searchable--the book even says so--ONLY after you try to search. It says--"the search feature is unavailable, please try back in the future". Seriously, what publishing company omits a search feature to an eBook? WHO DOES THAT??!! I'm not entirely opposed to manually searching,

however, the search feature saves time and effort. Fair warning! Lost two stars due to that little setback, overall great contract pricing book though.

Excellent book for those involved in the complex world of government contract pricing. I really like the CD and models that are provided. It's written from a practical standpoint and easy to follow.

John Edward Murphy has over 40 years experience in financial management and procurement, working in government public sectors and founding his own consulting form specializing in procurement, public policy and litigation support. His book offers specific and clear pricing and cost analysis for government agencies and contractors alike, and is a 'must' for any serious business collection.

Text book needed for my contract pricing class, boring read but offers a wealth of useful information if you are looking into government contracting.

Fairly new book and reduce price from school purchase. Was able to receive book in the mail before classes started

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